

Kochapan Kingkaewjirakul

Associate

ONE Law

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Professional Affiliations

- Extraordinary Member of the Thai Bar Association

Education

- LL.B., Thammasat University

Profile

Kochapan joined ONE Law Office Limited in 2023, specializing in business restructuring, mergers and acquisitions (M&A), and initial public offerings (IPOs). Her focus is on advising clients on corporate restructuring strategies, particularly those involving cross-border transactions to facilitate M&A and IPO goals. Kochapan also provides counsel on a wide range of corporate and commercial matters, including real estate, contract law, labor and employment, as well as compliance and regulatory issues.

Prior to joining ONE Law Office Limited, Kochapan gained valuable experience at prominent Thai-based law firms. She contributed to several market entry projects, offering legal support in IPO due diligence, regulatory compliance, and advising on cross-border transactions. Abigail has also developed a strong understanding of various industries, including crude palm oil (CPO) and biodiesel manufacturing, the hotel and resort business, renewable energy, logistics, and parking space rental services.

Kochapan combines her growing legal expertise with a deep commercial awareness, helping clients navigate the complexities of both local and international business landscapes. Her ability to handle cross-border transactions positions her as an emerging key player in delivering practical legal solutions that align with clients' strategic goals.

- 2023 – Present: Associate at ONE Law Office
- 2022 – 2023: Associate at Legal Advisory Council Limited (LACL)
- 2021 – 2022: Legal Assistant at ILCT Ltd.

Experience

Business Restructuring

Contributed to advising clients on a range of business restructuring projects, by providing legal and tax planning to maximize tax benefits and be suitable for client's businesses. Key representations include:

- Represented a prominent Thai coffee brand in its M&A transaction with one of Thailand's largest beverage manufacturers and exporters.
- Advised a Thai private company in the Japanese restaurant sector on an M&A transaction with a leading Thai oil and retail business operator (listed on the Stock Exchange of Thailand), which acquired a 25% equity stake.

Mergers & Acquisitions (M&A) and Joint Ventures (JV)

Contributed to advising clients on a range of M&A and joint venture projects, encompassing legal and tax planning, negotiation of commercial terms, due diligence, contract drafting, and execution of closing and post-closing activities. Key representations include:

- Represented a prominent Thai coffee brand in its M&A transaction with one of Thailand's largest beverage manufacturers and exporters.
- Advised a Thai private company in the Japanese restaurant sector on an M&A transaction with a leading Thai oil and retail business operator (listed on the Stock Exchange of Thailand), which acquired a 25% equity stake.
- Represented a Thai fuel distributor (listed on the Stock Exchange of Thailand) in its sale of 50% shares in a subsidiary and joint venture transaction with a leading state-owned energy and chemical company in China.
- Assisted a Thai fuel distributor (listed on the Stock Exchange of Thailand) in a joint venture transaction with a Singapore-based financial services company to expand into non-oil businesses.
- Represented a Thai fuel refinery operator (listed on the Stock Exchange of Thailand) in the acquisition of assets and rights to operate a fuel pipeline transportation business in central and northern Thailand.
- Advised a Thai fuel refinery operator (listed on the Stock Exchange of Thailand) on its joint venture with a private Thai company in the oil and used oil trading sector to establish a refinery for producing sustainable fuel.
- Counseled a French-based group on its sale of a Thai medical device importation and services company to a listed Thai corporation.
- Assisted a Thai IT solutions company (listed on the Stock Exchange of Thailand) in acquiring full ownership of a private software implementation and consulting company.
- Represented a Thai fiber-cement-products manufacturer in an offshore-structured M&A transaction with an international fund.
- Advised a Thai private company on acquiring a 26% stake in four subsidiaries of a listed company in the glass and packaging sectors.
- Represented a group of individual investors in their investment transaction with a listed real estate developer for a residential project in Hua Hin.

Initial Public Offering (IPO)

Contributed to advising businesses on IPO preparation and implementation, including pre-IPO restructuring, legal due diligence, compliance for IPO purposes, corporate transformations, and company secretarial services. Recent clients include:

- Industrial Manufacturing
- Automotive
- Holding Investment
- Food service
- Oil & Energy
- Land & Maritime Logistics
- Hospitality / Tourism

Long-Term Lease & Property Transactions

Provided legal guidance to landlords and developers on lease structuring, negotiation, and registration. Notable transactions include:

- Advised individual landlords on leasing land in central Bangkok to a prestigious British international school.
- Represented a retail-focused property developer in various lease transactions in Bangkok for commercial center development.
- Assisted a landlord in leasing industrial properties in Rayong province (land and buildings) to a Real Estate Investment Trust (REIT).

Personal Data Protection Compliance

Led teams in advising clients across diverse sectors on compliance with Thailand's personal data protection laws, including compliance audits, gap analyses, legal documentation preparation, in-house training, and ongoing advice. Key clients include:

- A Real Estate Investment Trust (REIT) in the MICE industry
- A blood center and human resources department of an international non-profit organization
- A livestock company (listed on the Stock Exchange of Thailand)
- A personalized health consultation service provider
- Importers and distributors of healthcare devices
- An actuarial consulting firm
- A parking management company (listed on the Stock Exchange of Thailand)
